**Request Quotation, preparation Quotation and approved Quotation**

* Buyer request to Merchandiser for Quotation
* Merchandiser receive request for Quotation from Buyer
* Merchandiser entry basic information (Style Information, Buyer Information)
* Respective Merchandiser goes for every single elements (Identify material cost,

Identify production cost, Identify other cost) to calculate the costing along with CM and Profit margin

* Merchandiser Prepare quotation and save quotation
* Merchandiser Quotation Sent request to Approval authority for approval
* If the quotation is approved then merchandiser submit the quotation to Buyer else merchandiser revises the quotation and resubmits for approval